

2023 COMMUNITY IMPACT FORUMS

STATE OF HOUSING



Friday, August 18, 2023
Revive Church at The Bridge

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"The local talent pool in Arvada is getting weaker and more challenging due to housing affordability. As a small business, we see firsthand that no matter how competitive we are with our salaries and hourly rate, today's workforce with student debt, inflation, and housing affordability will choose to live elsewhere than in Arvada. Over five years ago, most of our staff lived within walking distance from The Arvada Tavern or with a short commute. Now we noticed most of our team lives in communities such as Northglenn and Thornton or even further. So affordable housing plays a significant role in decision-making as today's generation sees that the dollars they make aren't going as far as they have for previous generations, and that is why we are facing challenges finding local talent in the already competitive industry in Arvada."



Lenka Juchelkova, The Arvada Tavern



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Welcome:
Christine Jensen
Fairway Independent Mortgage

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Welcome Elected Officials

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2023 COMMUNITY IMPACT FORUMS

STATE OF HOUSING

Keynote Andrew Knudtsen

Managing Principal, Economic & Planning Systems



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THE HOUSING LANDSCAPE

Demand Drivers, Supply Factors, and the Need for Action

EPS

REAL ESTATE ECONOMICS

PUBLIC FINANCE

LAND USE & TRANSPORTATION

ECONOMIC DEVELOPMENT & REVITALIZATION

FISCAL & ECONOMIC IMPACT ANALYSIS

HOUSING POLICY

PUBLIC PRIVATE PARTNERSHIPS (P3)

PARKS & OPEN SPACE ECONOMICS



THE AFFORDABLE HOUSING LANDSCAPE

Demand Drivers

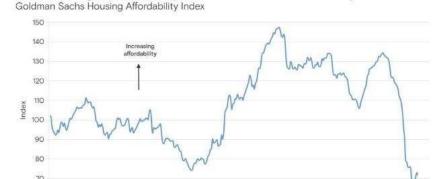
- Employment generation
- Household formation
- Sector growth
- Cycle considerations

Supply Factors

- Rate of production
- Absorption rates
- Type of housing
- Location of new housing
- Price points
- Jefferson County Considerations

SETTING THE CONTEXT...

US housing affordability at lowest levels in history

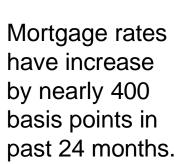


Affordability index near all time low over past 27 years.

Source: Goldman Sachs Research (data as of March 8, 2023)

Mortgage rates

The national average for 30-year mortgages was 7.31 percent as of Aug. 16.





Change in average asking rent for apartments in select markets

Q4 2021 to Q4 2022

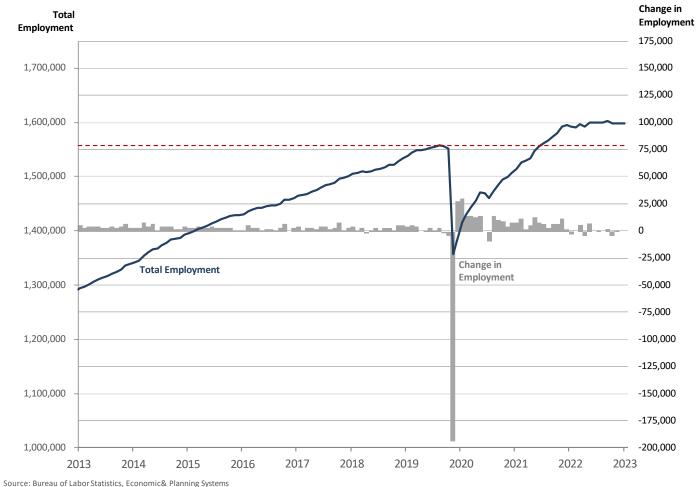
City	Rent Q4 2022	Change from 04 2021
Seattle	\$2,295	+17.1%
Miami	\$2,141	+13.3%
Cleveland	\$1,214	+12.1%
Boston	\$2,942	+11.8%
Dallas	\$1,545	+11.5%
Philadelphia	\$1,768	+10.2%
Nashville, Tenn.	\$1,550	+9.9%
San Francisco	\$3,224	+9.5%
U.S. overall	\$1,793	+9.4%
Denver	\$1,744	+9.3%
Columbus, Ohio	\$1,135	+9.1%
Richmond, Va.	\$1,285	+8.8%
Raleigh, N.C.	\$1,494	+8.6%
Austin, Texas	\$1,585	+8.6%
Phoenix	\$1,546	+8.5%
Detroit	\$1,296	+8.4%
Chicago	\$1,830	+ B . 2%
Charlotte, N.C.	\$1,509	+8.0%
Houston	\$1,268	+7.6%
Salt Lake City	\$1,321	+7.5%
Tampa Bay, Fla.	\$1,640	+7.1%
Atlanta	\$1,583	+6.4%
Minneapolis	\$1,510	+5.2%
San Antonio	\$1,135	+2.8%
D.C.	\$2,031	+2.4%

Data: Moody's Analytics: Table: Kayva Beherai/Axios

Nationally, rents are higher by 10 percent over past year, well above our economic development competitors.

ECONOMIC DRIVERS

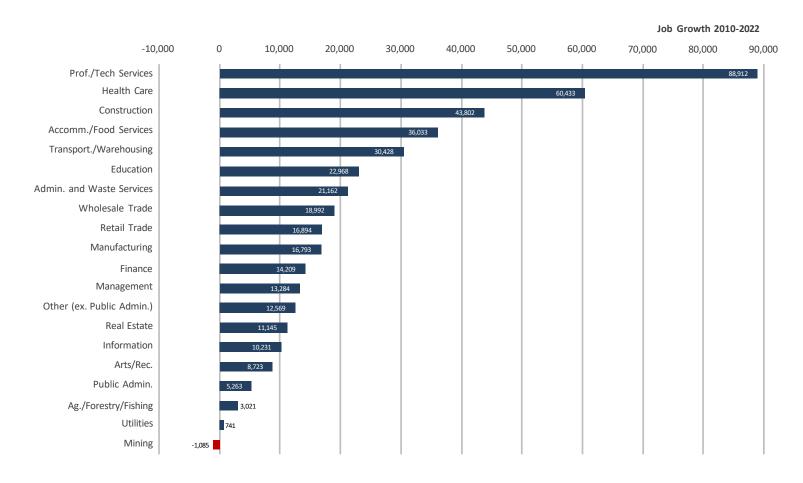
Denver Metro Annual Job Growth, 2013-2023



- Full recovery from the Pandemic occurred in December 2021.
- Employment growth from 2013 to 2020 were very strong growing at 0.2% monthly or 3,380 jobs monthly.
- In past year, Denver metro job growth has averaged 0.03% per month or 508 jobs per month.

Economic & Planning Systems, Inc.

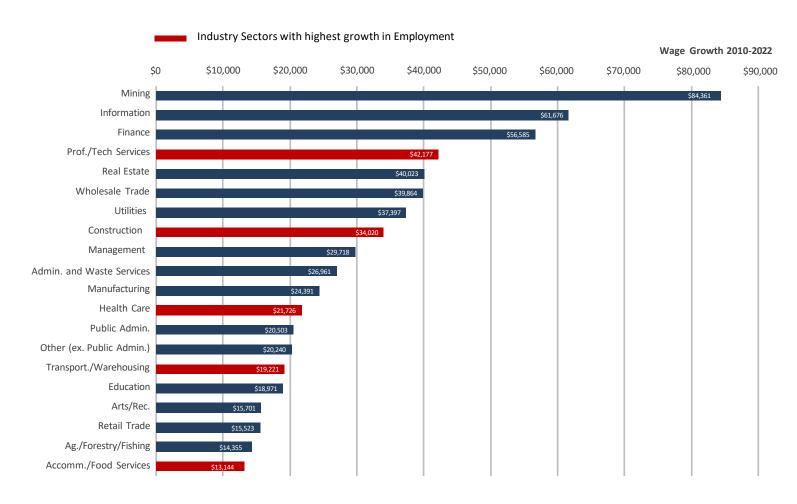
CHANGE IN EMPLOYMENT BY SECTOR



- Which sectors create the most economic benefit?
- Every sector reflects growth pressure, but...

Source: Bureau of Labor Statistics, Economic& Planning Systems

CHANGE IN WAGES BY SECTOR



- the highest growth sectors are not the highest wage sectors.
- Since 2010, wages have risen by 3.5% annually, but have not kept pace with housing costs.

Source: Bureau of Labor Statistics, Economic& Planning Systems

FUTURE CONDITIONS

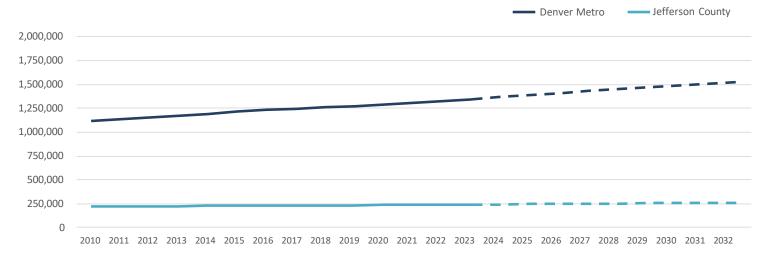
- Number of households have growing 2.1% annually between 2010 and 2023, or 25,486 households each year.
- Job growth is projected to create:
 - 2,964 jobs annually in Jefferson County in the next decade
- Household formation resulting from economic expansion will create housing need for:
 - 1,991 annually in Jefferson County
 - 20,008 annually in Denver Metro

Employment Projection

Total Employment	2022 Actual	2032 Forecast	20 Total	022-2032 Ann. #	Ann. %
Denver - Aurora MSA	1,518,724	1,752,171	233,447	23,345	1.4%
Jefferson County	242,991	272,626	29,635	2,964	1.2%

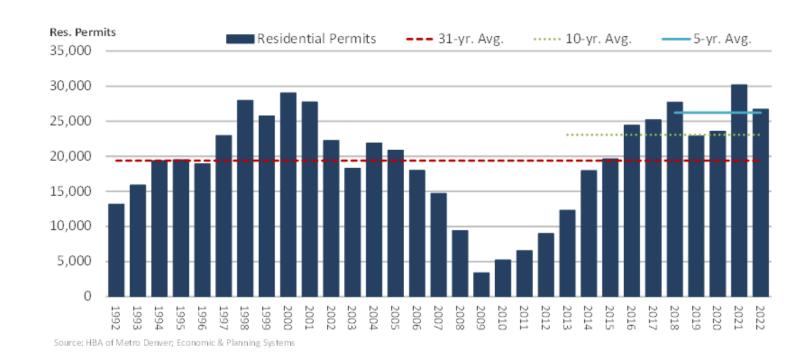
Source: CDLE Industry Projections, DOLA, Economic & Planning Systems

Household Projection for Denver Metro and Jefferson County



Source: Colorado Dept. of Local Affairs, Economic& Planning Systems

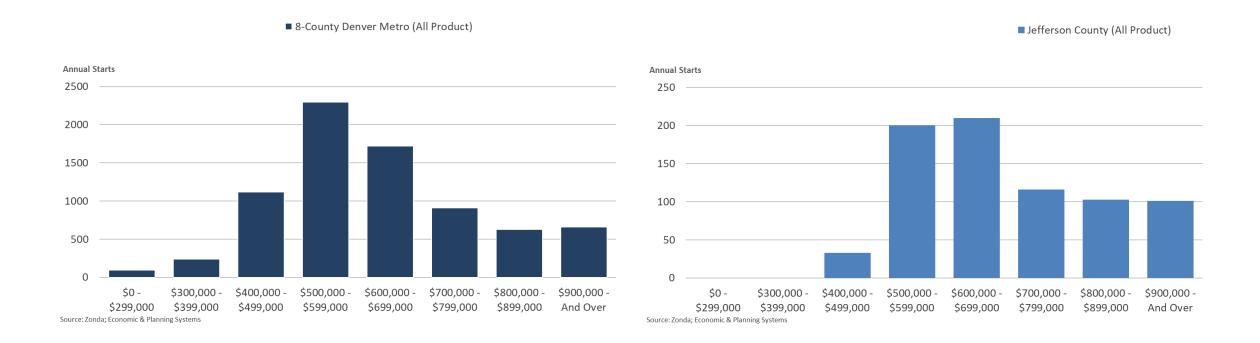
BUILDING PERMIT ACTIVITY



- Since 1992, regional permit activity has averaged 19,371 units per year.
- Residential development has been especially strong over the past five years with an annual average of 26,214 units.
- Previous peak of 29,032 in 2000 has not been surpassed until 2021.
- How does this compare to demand trends?

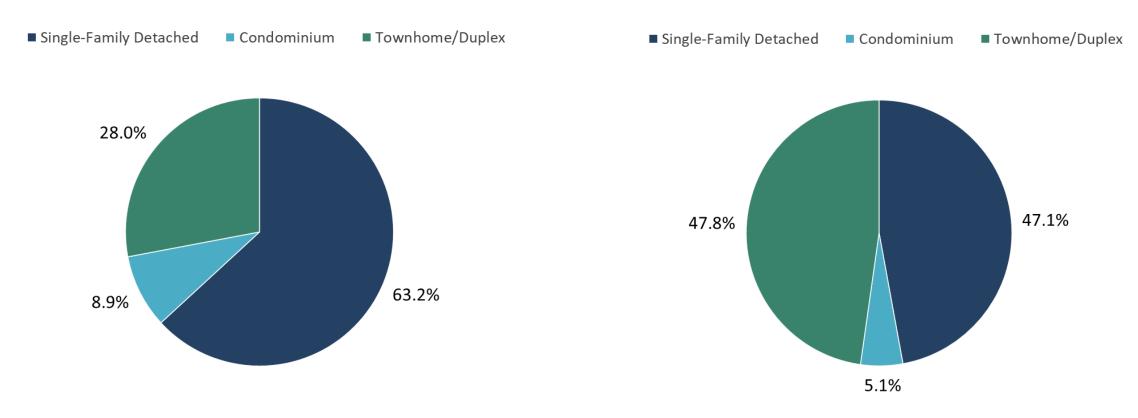
HOUSING COSTS

While Denver-metro reflects a bell curve distribution, Jefferson County is concentrated in higher price points.



OWNERSHIP HOUSING PRODUCTION

38% of Denver-metro housing is attached, where more than half of Jefferson County housing is attached, reflecting a market shift to create efficiencies and reduce costs.



Source: Zonda; Economic & Planning Systems

JEFFERSON COUNTY

Ownership housing starts and base pricing

Ranking	Community	Annual Starts	Avg. Base Price
1	Red Rocks Ranch	154	\$878,956
2	Haskins Station	105	\$631,617
3	Candelas	63	\$601,133
4	Sabell	52	\$587,323
5	Ridge at Ward Station	46	\$568,595
6	Chatfield Bluffs	40	\$494,990
7	Deer Creek Ken Caryl	29	\$674,900
8	Solterra	29	\$674,440
9	Dakota Ridge	25	\$539,323
10	Ralston Terrace at Arvada Overlook	25	\$609,950
11	Pinehurst Terrace at Academy Park	25	\$683,283
12	Belleview Village	23	\$623,700
13	Silver Leaf	17	\$859,333
14	Hidden Acres	16	\$725,000
15	Green Gables	15	\$611,428



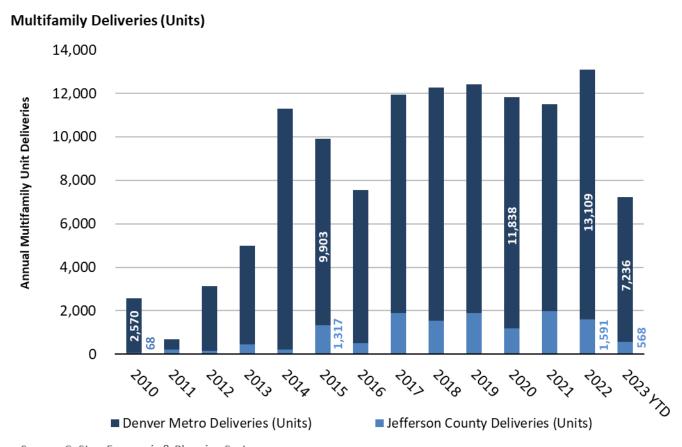
HOUSING PRODUCTION BY TYPE

When the data reflect both ownership and rental housing products, trends indicate significant movement towards efficient housing product, with apartment permits outperforming all other unit types at 47.9% of all permits.

										2015-2023		
Description	2015	2016	2017	2018	2019	2020	2021	2022	2023 YTD	Total	%Total	Avg.
Denver Metro												
Single Family	8,652	9,222	9,897	10,567	9,563	9,714	10,692	8,133	5,194	81,634	37.8%	9,070
Attached	1,918	2,482	2,641	2,904	2,816	2,444	3,972	3,561	2,300	25,038	11.6%	2,782
Condo	160	491	748	423	691	733	425	1,298	730	5,699	2.6%	633
Apartment	<u>8,901</u>	12,227	<u>11,902</u>	<u>13,828</u>	<u>9,806</u>	<u>10,669</u>	<u>15,097</u>	<u>13,733</u>	<u>7,236</u>	103,399	<u>47.9%</u>	<u>11,489</u>
Total	19,631	24,422	25,188	27,722	22,876	23,560	30,186	26,725	15,460	215,770	100.0%	23,974

Source: Home Builders Association of Metro Denver, Zonda, CoStar, Economic & Planning Systems

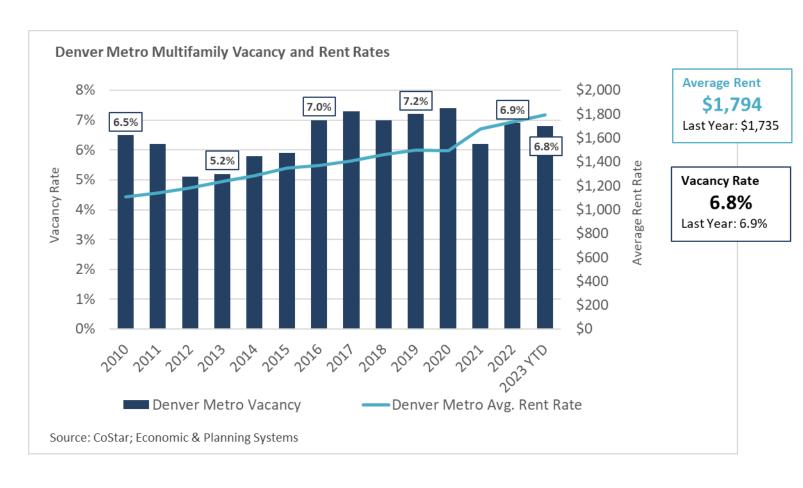
MULTIFAMILY DELIVERIES -



- Since 2010, the metro area has generated an average of 8,712 apartment units annually.
- Of this, Jefferson County accounts for 11.4 percent of the activity.

Source: CoStar; Economic & Planning Systems

MULTIFAMILY VACANCY AND RENT TRENDS



- Within the metro area, rents have increased by 61.6 percent since 2010, or 3.8 percent annually.
- Notwithstanding the substantial increase in supply, vacancy rates are near equilibrium.

JEFFERSON COUNTY VACANCY AND RENT TRENDS



- Jefferson County reflects higher rents and lower vacancy rates.
- West side multifamily opportunities are limited, and data reflect the lack of supply.
- Average rents are now
 3.7 percent higher than
 last year.

IMPLICATIONS

CHANGE IN WAGES AND HOUSING COSTS



Description	2010	2023	2 Total	Ann. %	
Average Wage	\$59,169	\$89,431	\$30,262	\$2,328	3.2%
Average Housing Cost	\$306,551	\$683,129	\$376,578	\$28,968	6.4%

Source: ESRI Business Analyst, Zonda, Economic & Planning Systems

- Although wage growth has been strong, it cannot keep pace with the change in housing costs.
- The annual average increase in the base price of ownership housing (6.4%) is double that of wages (3.2%).
- These changes hit lower income households harder, given the differential wage growth by sector.

COMMUTING IMPLICATIONS

Decembering	0000	0040	2222
Description	2002	2010	2020
leffensen County Workers			
Jefferson County Workers			
Live in Jefferson County	76,413	65,281	69,362
In-Commuters	88,242	103,910	126,819
% Live in Jefferson County	46.4%	38.6%	35.4%
% In-Commuters	53.6%	61.4%	64.6%
Arvada Workers			
Live in Arvada	4,727	3,712	4,583
In-Commuters	16,210	16,485	22,544
% Live in Arvada	22.6%	18.4%	16.9%
% In-Commuters	77.4%	81.6%	83.1%

Source: U.S. Census LEHD, Economic & Planning Systems

- Commuting patterns are increasing within Jefferson County
- Greater reliance on housing outside the county

FINDINGS

HISTORICAL APPROACH

- Geography
 - Drive 'til you qualify
- Age of Structure
 - Dated properties provide affordability
- Pockets of naturally occurring housing
 - Smaller structures and legacy neighborhoods

CURRENT REALITY

 Commutes are beginning to be unreasonable

 Class B and C multifamily properties have become the focus for investors

Infill pressure

The free market has diminished its ability to generate solutions. Future success depends on joint public and private efforts, and the use of land use policy and public resources to expand the affordable housing supply.

THANK YOU



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Ben Taylor (Lincoln Avenue Capital), Bleecker Seaman (Fading West),
Daisy Perez (On Tap Credit Union), and Samantha Bradley (City of Arvada)



Panel Discussion

Bring it Home Fund: Two Ways to Participate

Donate directly to our **Bring it Home Fund!**



Open a **Donor Advised Fund** with \$25,000 or more. We'll invest it in the **Bring it Home Fund!** Principal and earnings are returned to the DAF.

kdunkin@coloradogivesfoundation.org













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Panel Discussion

Sam Bradley Affordable Housing Development Specialist, City of Arvada sbradley@arvada.org

Prop 123 Quick Facts:

- Arvada has Opted-In early and currently has access to Prop 123 Funds
- Commitments: 417 affordable Units in 3 years, 90-Day Fast Track Approval Process by the end of 2026
- Current Predevelopment Pipeline: 437 Units (NOTE: some will likely be permitted outside of the window to be counted)

Affordable Housing Strategic Plan:

- City has engaged a Root Policy Research to update the 2020 Housing Assessment and work with the City to produce a Strategic Plan before the end of 2024
- Housing Advisory Committee of Arvada residents meet quarterly to provide feedback and commentary on Plan as its being written
 - Responsibilities will shift after plan is published















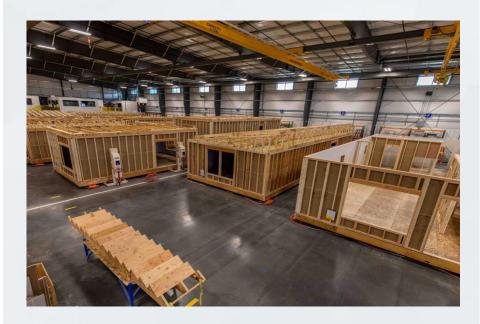
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Panel Discussion

FADING WEST FACT SHEET

- Founded 2016 Started as the Developer of The Farm at Buena Vista, CO
- Factory Completed Nov. 2021 110,000 SF, just completed our 200th home
- Targeting attainable/affordable developments
 - Attached and detached single family homes 7 base floor plans with multiple bolt on options
 - Garden style apartment product studios, one and two-bedroom units
- Financing Strategies
 - DOLA/DOH/OEDIT 2021/2022 Programs
 - Prop 123 (5 sub-programs)
 - MIHA
 - SLP Structure to avoid Sales and Use and Property Tax
 - Land Trust Structures
 - Energy Rebates
 - Impact Equity and Debt Funds

















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Panel Discussion



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Closing: Kami Welch Arvada Chamber of Commerce

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arvadachamber.org/Champions



Chamber Updates



Nominate a Young Professional! arvadachamber.org/Future30



Arvada Future 30 List



arvadachamber.org/LeadershipBootcamp



Leadership Bootcamp | Sept. 13 - Dec. 6



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Community Impact Forum Survey

Arvada Community Impact Forums

SEPTEMBER 15
City Council Election Forum

OCTOBER 20 **Ballots and Breakfast**

NOVEMBER 17

Mayors Roundtable



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